

## INSTRUCTIONS FOR NNA SUBMISSION

#### GENERAL INSTRUCTIONS

The Notice of New Activity (NNA) submission addresses two functions of the Federal Housing Finance Agency—it provides information on activities that may constitute a new product or new activity under the Housing and Economic Recovery Act of 2008 (12 USC 4541) and on activities that do not constitute a new product subject to the approval provisions of the law, but represent an activity that merits safety and soundness review under multiple provisions of the Federal Housing Enterprises Financial Safety and Soundness Act (12 USC 4501 et seq.)

Once the submission is made, FHFA will first determine if the activity is a new product and will direct consideration of such product under the provisions of the statute and regulation, which may involve public comment. If the new activity is determined not to be a new product, then the information contained in the submission will be employed by FHFA for a review of safety and soundness matters as part of its routine supervisory program.

# A. Notice of New Activity (NNA) Submission

1. New Activity. A new activity for purposes of this submission includes the planned deployment of a new activity that constitutes a new product under the approval provision of FHEFSSA as amended by HERA or a significant expansion or alteration of an existing activity or product that does not require approval under HERA amendments of 2008 but is to be reviewed under safety and soundness provisions of the Act. A new activity may include alteration of an existing activity in such a manner as to affect significantly the risk, management, capital effect, operational controls, legal effect, anticipated business impact on the Enterprise (dollar effect), and accounting or taxation for such activity. This will include a pilot program.

A new activity does not include a minor, non-substantive transaction or activity that does not involve significant credit, interest rate, operational (including internal control and accounting) or reputation risk separate and apart from an existing activity. In general, a new activity would not include an increase in an existing product or activity of less than a 25% investment increase. For

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example, if an existing multi-family mortgage purchase activity will be altered to require collection and analysis of additional loan data to facilitate Enterprise purchases, even though the change may be labeled as "new" by the Enterprise in its communications, the Enterprise may inform FHFA that it does not constitute a new activity but rather an activity or product addition or enhancement. The Enterprises will work with examiners to assure clarity regarding whether an activity is new and fits within the Notice of New Activity (NNA) submission requirement.

2. New Product. A new product is determined by the Director of the Federal Housing Finance Agency (FHFA) in line with the Federal Housing Enterprises Financial Safety and Soundness Act of 1992 and the FHFA new product regulation at 12 CFR part 1253.

A new product does not include: (a) the automated loan underwriting system of an Enterprise in existence as of July 30, 2008, including any upgrade to the technology, operating system, or software to operate the underwriting system; and (b) any modification to the mortgage terms and conditions or mortgage underwriting criteria relating to the mortgages that are purchased or guaranteed by the Enterprise, provided that such modifications do not alter the underlying transaction so as to include services or financing, other than residential mortgage financing; or (c) any activity that is substantially similar to the activities described in (a) and (b).

- 3. Expanded activity or product. In general, a significant expansion of an activity or product constitutes an expanded existing activity or product, subject to a submission requirement for a safety and soundness review, if it fits one or more of the following criteria:
  - -- expanded scope of an activity or product, including a significant increase in size, in risk levels (credit, interest rate, market or operational) or a significant change in activity or product limits or marketing;
  - -- movement from a pilot program or product test to a fully deployed activity or product; or
  - -- such other criteria as provided in writing by the Director.
- 4. Consultation with FHFA. Prior to submitting a NNA, an Enterprise may seek clarification that while an initiative meets one or more of the criteria for an expanded activity or product, the change does not meet a level of significance to justify filing a NNA or presents timing concerns that are not addressed under procedures set forth below.

#### **B.** Exemptions

The exemptions from submitting a NNA included in the definitions provided above do not exempt reporting or other communications to examiners or other offices under separate requests by or reporting requirements of FHFA.

### C. Procedures and Content

1. Submission to FHFA

- (a) Normal Submission. Completed notices of new business activities or products, or expansion or alteration of an existing activity or product, should be provided on a NNA to FHFA. If a determination is made that an activity represents a new product and that a public comment period is required, the Director shall so inform the Enterprise as soon as practicable. Unless notified otherwise in writing by FHFA, an Enterprise may not undertake a new activity until more than fifteen (15) business days after a completed notice was submitted to FHFA, or a new product until more than sixty (60) days after a determination that an activity represents a new product.
- (b) Temporary Approval. An Enterprise may request temporary approval for a new product pursuant to 12 CFR 1253.4(c) upon exigent circumstances that make the delay associated with the 30-day public comment period contrary to the public interest. If an Enterprise requests temporary approval, it shall indicate such request on the NNA along with any supporting information. An Enterprise may request temporary approval for an expanded product or activity where circumstances exist meriting such temporary approval, such as a compelling business need, public interest, judicial order, regulatory directive from another federal agency or other emergency situation. Such request should be made at the time of submitting a NNA.
- (c) Confidentiality. Information labeled confidential or proprietary contained in a NNA will be considered for such treatment by FHFA pursuant to 12 CFR 1253.5.
- (d) Completing NNA Form.
  - (i) Provide a response or comment on every item in the Form. If an item on the Form is not applicable or relevant, state so and briefly explain why.
  - (ii) Responses or comments should be comprehensive; address all issues contained in an item.
  - (iii) Provide appropriate supporting documentation. Indicate on the form the number of the supporting item(s) and on the attached item(s) to which requirement the documentation refers.
  - (iv) If all items are not addressed, or if the information does not provide FHFA with sufficient bases upon which to make a determination, FHFA will not consider the Form received and will not process the Form.
- (e) Submitting the Form

(i) Submit an electronic copy of the Form and supporting documents to: newproducts@fhfa.gov. Be sure to clearly label supporting documents and reference the item(s) to which they relate; and,

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(ii) Submit hard copy of the Form and supporting documents to: Senior Associate Director for Housing Mission and Goals, Office of Housing Mission and Goals, Federal Housing Finance Agency, 1700 G Street, NW., Fourth Floor, Washington, DC 20552.

# D. Supplemental Instructions

Name of	Insert the name by which the Enterprise refers to the proposed new	
Proposed	activity/new product.	
Activity/New		
Product		
Item 1	The indication that a new activity is or is not a new product should include detailed information in support of such a determination. Reference should be made to the Federal Housing Enterprises Financial Safety and Soundness Act of 1992, as amended, and to FHFA regulation on new products. Such supporting information should include a legal analysis and supporting historical information. Even if a new product determination has been previously made by FHFA, the Enterprise should note such determination and why the new activity does or does not fit within such prior determination as well as whether there are safety and soundness or charter matters that require additional consideration for the Enterprise to offer such activity or product.	
	The description should address the factors the Director may consider when determining whether a new activity is "substantially similar" to the activities described in 12 USC 4541(e)(1)(A) and (B) or other activities that have been previously approved in accordance with 12 USC 4541 which include: (1) if the activity in question is a product; (2) whether the new activity is authorized under the Charter Act (Fannie Mae) or Corporation Act (Freddie Mac); (3) whether the activity in question represents an upgrade to the way an approved product is delivered; (4) whether the activity in question poses a significant change in risk to the Enterprise or mortgage finance system from a previously approved product or activity; (5) whether the activity in question involves a significant change in terms, conditions, or limitations expressly contained in any prior approval granted under this part; (6) whether the activity in question poses a significant change in its effect on the public interest compared to a previously approved product or activity; (7) the tradeoff between any combinations of changes in risk, public interest, and safety and soundness; (8) whether the activity in question is likely to require the dedication of significantly more Enterprise resources; (9) whether the activity in question requires approval by regulators other than FHFA; (10) whether the activity in question involves new classes or types of borrowers, investors, or counterparties or new classes or types of collateral; or (12) such other factors as FHFA determines appropriate.	

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Item 5	Information about the management structure should include names and			
item 5	_			
	titles. Organizational charts should be attached. Staffing plans should			
	indicate authorized and on-board levels as of a stated date.			
Item 6	The description should address the factors the Director may consider when			
!	determining whether the proposed new activity is in the public interest.			
	These factors include: (1) the degree to which the proposed new activity			
	might reasonably be expected to advance any of the four charter purposes of			
	Fannie Mae or Freddie Mac; (2) the degree to which the activity serves			
	underserved markets as set forth at 12 USC 4565; (3) the degree to which			
	the activity is being supplied or could be supplied by non-government-			
	sponsored-enterprise firms; (4) other alternatives for providing the serv			
	to the market; (5) the degree to which the new activity promotes			
	competition in the marketplace or, to the contrary, would result in less			
	competition and greater concentration of economic activity or risk; (6)			
	degree to which Enterprise provision of the service overcomes natural			
	market barriers or inefficiencies; (7) the degree to which Enterprise			
	provision of the activity might raise or mitigate systemic risks to mortgage			
	and financial markets; (8) the degree to which the activity furthers fair			
	housing; and (9) such other factor determined appropriate by FHFA.			
Item 8	This includes applications for patents, and requires copies of			
	correspondence FROM the Enterprise TO other regulators or foreign			
	governments. "Foreign governments" includes agencies and regulatory			
	bodies of foreign governments.			
Item 15	The description should indicate whether and the extent to which the			
	proposed new activity increases or decreases risk for each risk component			
	(credit, market, model, governance (including reputation), and operational			
	risk).			

The instructions provided here and the information required by the FHFA Notice of New Activity Form may be modified by FHFA from time to time, and written notice will be provided in advance to the Enterprises of any such modification.

SEAL HOUSE * FRIFA *	FEDERAL HOUSING FINANCE AGENCY	NNA NUMBER ASSIGNED NNA-F 200 — — — — —
	t 1253 – Appendix F NEW ACTIVITY FORM	
	ICTIONS FOR INFORMATION REQUIRED TO	BE SUPPLIED ON THIS FORM
Enterprise:  Purpose of t	he Proposed New Activity/New Product/Expa	nded Activity Submission
Finance Age activity under that do not come an activity the Housing Ent Once the sul- direct consideration involve information	of New Activity (NNA) submission addresses to ency—it provides information on activities that are the Housing and Economic Recovery Act of constitute a new product subject to the approvent merits safety and soundness review under terprises Financial Safety and Soundness Act of commission is made, FHFA will first determine it deration of such product under the provisions public comment. If the new activity is determined in the submission will be employed that the submission will be appropriated actives as part of its routine supervisory programment.	It may constitute a new product or new 2008 (12 USC 4541) and on activities al provisions of the law, but represent multiple provisions of the Federal (12 USC 4501 et seq.)  If the activity is a new product and will of the statute and regulation, which ined not to be a new product, then the by FHFA for a review of safety and
Enterprise	Contact Information:	
Nam		
Title	: bhone Number:	
	il Address:	

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activity should or should not be considered a new product.

Description of Activity/New Product. Provide a complete and specific description of the

proposed new activity, and provide the Enterprise's view of why this proposed new

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(For example, explain why an activity relates to an upgrade of the automated underwriting system in existence as of July 30, 2008, relates to a modification to mortgage terms and conditions without altering the underlying transaction or relates to any activity substantially similar to any existing activity, as provided under 12 USC 4541(e) and 12 CFR Part 1253).

[If the activity is considered a new product, insure that any information the Enterprise feels should not be made public is so designated with an explanation for such designation. Also, if the activity is considered a new product, please provide the Enterprise's view on whether the new product should be considered for temporary approval.]

NOTE: the term "new activity" as employed here, encompasses "new product." Also see definition of "new activity" in 12 CFR 1253.2.

- 2. Business Rationale and intended market. Describe the business rationale for the proposed new activity. If the proposed new activity represents a business line for the Enterprise, describe the business line, and the rationale for the business line, and what products are being offered or proposed to be offered under such business line. Also describe the intended market for the proposed activity, including any market research performed relating to the proposed activity.
- 3. *Unusual or Unique Characteristics*. Describe any unusual or unique characteristics of the activity, including those involving reputation risks.
- 4. Projected Size and Start Date of the New Activity. State the anticipated commencement date for the proposed new activity. Describe and provide analysis, including assumptions, development expenses, expectations for the impact of and projections for the projected quarterly size (for example, in terms of cost, personnel, volume of activity, or risk metrics) of the proposed new activity for the first 12 quarterly periods of deployment and projected profit and loss..
- 5. Units and Personnel with Responsibility over the New Activity. Describe the Enterprise business units(s) involved in conducting the proposed new activity, including any non-Enterprise affiliation or subsidiary relationships, and the roles of each. Describe the management structure, including proposed manager(s) of the proposed new activity; reporting lines, planned oversight, and review of the activity; and proposed staffing for the activity.
- 6. Impact on Public Interest. Describe the impact of the proposed new activity on the public interest compared to a previously approved activity. Provide sufficient information to address the factors the Director may consider when determining whether the proposed activity is in the public interest, including: (1) the degree to which the proposed product might reasonably be expected to advance any of the four charter purposes of Fannie Mae or Freddie Mac; (2) the degree to which the proposed product serves underserved markets

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as set forth at 12 USC 4565; (3) the degree to which the proposed product is being supplied or could be supplied by non-government-sponsored-enterprise firms; (4) other alternatives for providing the service to the market; (5) the degree to which Enterprise provision of the service overcomes natural market barriers or inefficiencies; (6) the degree to which Enterprise provision of the proposed product might raise or mitigate systemic risks to mortgage and financial markets; and (7) the degree to which the proposed product furthers fair housing.

- 7. Legal Analysis. Provide a legal opinion on whether the proposed activity complies with the Enterprise's authorizing statute, does or does not constitute a new product and other legal matters relating to the deployment and offering of the new product. Provide copies of legal opinions from in-house or outside counsel relating to the Enterprise's proposed activity. If the Enterprise is relying on the "necessary and incidental" authority, describe in detail how the proposed new activity is necessary and incidental to one or more specific charter authorities. Legal analysis should include other non-charter compliance matters. If legal analysis was provided for a similar activity such analysis may be appended with such additional analysis as is appropriate.
- 8. Other Regulatory Applications. Provide copies of all notice and/or application documents—including any application for patents—the Enterprise has submitted to other regulators (federal, state or local) or to foreign governments relating to the proposed new activity. Include all presentation documents, correspondence with the regulator or government pertaining to the application or notice, and all decisional documents issued by the regulator or foreign government.
- Relationships with non-secondary market participants. Describe the extent to which the
  proposed new activity includes relationships with non-secondary market participants,
  including, but not limited to: borrowers, real estate brokers, housing counselors, mortgage
  brokers and government officials.
- Business Requirements. Describe any business requirements for the proposed new
  activity, including for example, data processing systems, accounting systems,
  performance tracking systems, and interface capacity with other Enterprise systems and
  departments.
- 11. Acquisition. If an acquisition is involved, describe the financial features of the transaction and provide pro forma financials of the acquiree.
- 12. Accounting Treatment. Explain whether the proposed new activity is expected to have an accounting effect; explain any accounting treatment proposed for the new activity.
- 13. Tax Implications. Describe the anticipated tax impact of the proposed new activity, and provide analysis, including assumptions, expectations for the impact of, and projections for tax liabilities (credits) associated with the proposed new activity on a quarterly basis for the first 12 quarterly periods of the new activity's commencement.

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- 14. Earnings and Capital Implications. Describe, explain and provide analysis, including assumptions, expectations for the impact of, and projections for the anticipated impact to earnings and capital of the proposed new activity on a quarterly basis for the first 12 quarterly periods of the new activity's commencement.
- 15. Risk Implications. Describe the impact of the proposed new activity on the risk profile of the Enterprise and on the mortgage finance system from a previously approved activity. Provide sufficient information to document whether the impact represents a material change to the Enterprise's risk profile.
- 16. Performance reports and Risk Controls. Describe the type of information that will be contained in the routine reports that will be generated to capture the performance of the proposed activity, and include prototype of such performance reports. Describe any and all routine and special controls in place or planned to be put in place for the proposed new activity. Include in the description: operational risk controls; credit risk controls; market risk controls; model risk controls; and governance (including reputation) risk controls. To the extent possible, quantify the risks associated with the proposed activity.
- 17. Other Safety and Soundness Implications. Describe how the proposed new activity is consistent with the safety and soundness of the Enterprise and the mortgage finance and financial system. Include information about the process the Enterprise went through to develop the proposed new activity and to obtain necessary internal approvals (including at the executive level, the executive committee level and/or Board of Directors level). Provide copies of any: presentations made to executives, executive committees or Board of Directors; minutes of meetings at which such presentations were made; and decision documents. FHFA will automatically consider such Board presentations, minutes, and decisions documents for confidential treatment under 12 CFR 1253.5.

# **CERTIFICATION:**

To the best of my knowledge and belief, the information contained in this filing, including any supporting materials, contains no material misrepresentations or omissions, is true, correct and complete.

Signed:	
Print Name:	-
Title:	-
Date:	
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